

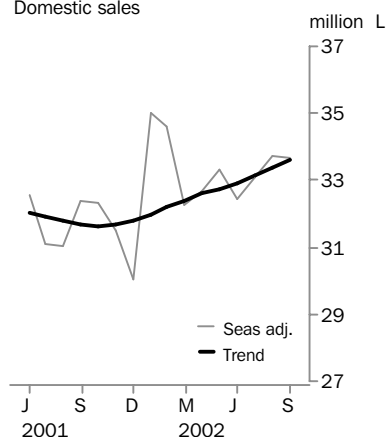


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

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Australian produced wine

Domestic sales



SEPTEMBER KEY FIGURES

TREND ESTIMATES

	Sep 2002 '000 L	% change Aug 2002 to Sep 2002	% change Sep 2001 to Sep 2002
Australian produced wine			
Domestic wine sales	33 590	0.6	6.1
White table wine sales	16 530	-0.1	0.3
Red and rosé table wine sales	11 654	0.8	10.7

SEASONALLY ADJUSTED

	Sep 2002 '000 L	% change Aug 2002 to Sep 2002	% change Sep 2001 to Sep 2002
Australian produced wine			
Domestic wine sales	33 678	-0.2	4.0
White table wine sales	16 726	4.6	-1.4
Red and rosé table wine sales	11 765	-0.1	9.0

SEPTEMBER KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 33.6 million litres in September, an increase of 0.6% on August 2002 and a 6.1% increase on September 2001.
- The trend estimate for white table wine decreased 0.1% on August 2002 but increased 0.3% on September 2001.
- The trend estimate for domestic sales of red and rosé wine increased 0.8% on August 2002 and 10.7% on September 2001.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total domestic sales of Australian produced wine in September was 33.7 million litres, a decrease of 0.2% on August 2002.
- The seasonally adjusted estimate for domestic sales of white table wine increased 4.6% on August 2002.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine decreased 0.1% on August 2002.

ORIGINAL ESTIMATES

- In original terms, 33.4 million litres of Australian produced wine was sold domestically during September, down 3.5% on August 2002 but up 4.3% on September 2001.
- Exports of Australian produced wine for September 2002 increased 6.6 million litres over September 2001. Australia exported 439.6 million litres of wine with a value of \$2.2 billion in the twelve months ending September 2002, an increase of 23.5% in volume and 19.4% in value over the corresponding period to September 2001.

- For further information about these and related statistics, contact Daryl Evans on Adelaide 08 8237 7656, or the National Information and Referral Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
October 2002	3 December 2002
November 2002	9 January 2003
December 2002	5 February 2003
January 2003	4 March 2003
February 2003	3 April 2003
March 2003	6 May 2003

CHANGES IN THIS ISSUE

There are no changes in this issue.

ANNUAL PRODUCTION AND INVENTORIES UPDATE

Preliminary results are now available from the 2001-2002 Wine Statistics collection which includes Australian winemakers who crushed between 50 and 400 tonnes of grapes during the year. There were 177 winemakers in this category crushing 27,695 tonnes of fresh grapes. This comprised of 17,342 tonnes of red grapes and 10,353 tonnes of white grapes. Although wine production is not collected from these winemakers, it is estimated to be 19.4 million litres (based on an extraction rate of 700 litres per tonne).

These results represent an increase of 10.6% in the number of winemakers, a 5.6% increase in grape crush and a 2.8% increase in estimated wine production on the 2001 vintage results.

Indications are that strong growth in wine production has occurred for the second successive vintage. The growth in the 2002 vintage can be attributed to an increase in grape yields in the warmer climate regions of Australia.

Preliminary results from the 2001-2002 Wine and Spirit Production, which includes Australian winemakers who crushed over 400 tonnes of grapes, and the Inventories of Australian Wine and Brandy collections will be available in the near future.

Final results from the 2001-2002 annual wine surveys will be included in the publication *Australian Wine and Grape Industry, 2002* (Cat. no. 1329.0) which is scheduled for release on 29 January 2003.

Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white wine in glass containers less than 2 litres increased by 0.6% on August 2002 and 6.3% on September 2001. The corresponding trend series for red and rosé wine increased by 0.8% on August 2002 and by 8.4% on September 2001. This latter series has increased for nine consecutive months.

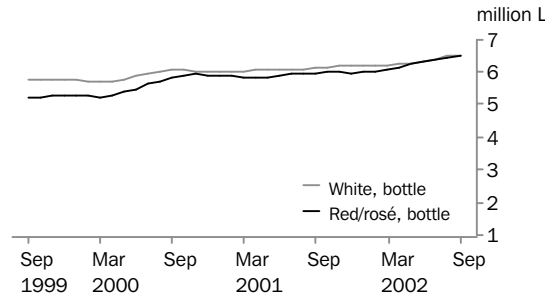
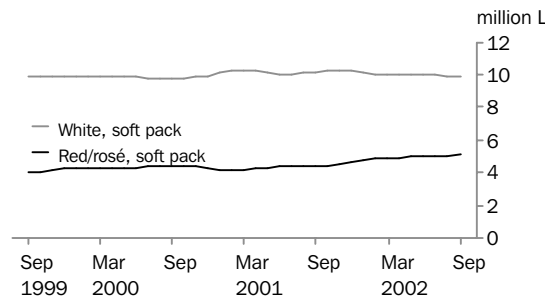


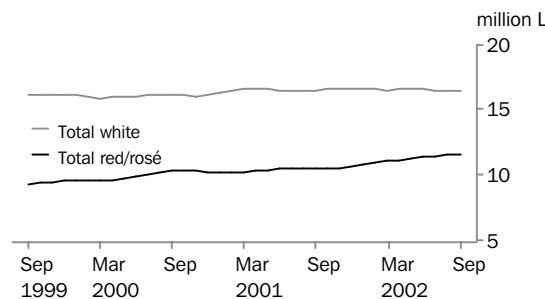
TABLE WINE, SOFT PACK CONTAINERS

The trend series to September 2002 for sales of white table wine in soft packs shows a decrease of 0.5% on August 2002 and a decrease of 3.1% on September 2001. The trend series for sales of red and rosé wine in soft packs increased by 1.2% on August 2002 and 15.1% on September 2001. This latter series has increased for nineteen consecutive months.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

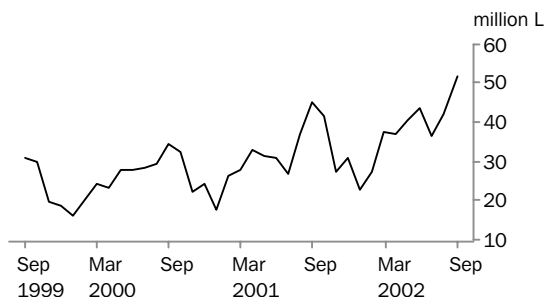
The trend series for total sales of white table wine fell 0.1% over August 2002, but increased 0.3% on September 2001. The trend estimate for total red and rosé wine sales rose 0.8% over August 2002 and 10.7% on September 2001. This latter series has increased for twelve consecutive months.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

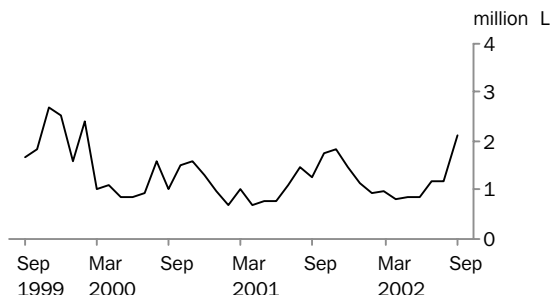
EXPORTS OF AUSTRALIAN PRODUCED WINE

Exports of Australian wine reached an all-time high in September 2002. Original data shows 52.1 million litres of Australian produced wine valued at \$260.8 million were exported in that month. The quantity and value of exports are up 23.3% and 32.7% respectively on the previous month, and have increased 14.5% in quantity and 20.7% in value on September 2001. The average value of Australian wine exported in September 2002 was \$5.01 per litre compared to \$4.75 per litre in September 2001.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for September 2002 shows 2.1 million litres of wine was imported, 75.4% more than in August 2002 and 66.4% more than in September 2001. The average value of wine cleared for home consumption in September 2002 was \$6.95 per litre, down from \$8.18 per litre in September 2001.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data shows that wine available for consumption in Australia for the September quarter 2002 was 6.7% more than the same quarter in 2001. Domestic sales of Australian produced wine rose by 6.3%, while wine imports rose by 17.4%. Total disposals of Australian produced wine increased by 13.2% over the same period in 2001 with exports rising 19.3%. For the 2001-2002 financial year total wine disposals recorded an 11.1% increase on 2000-2001, driven by a 23.7% rise in wine exports.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
1999-2000	369 271	19 606	388 877	284 935	654 206
2000-2001	384 847	12 774	397 621	338 289	723 136
2001-2002	385 293	14 479	399 772	r418 389	r803 682
Sept Qtr 2001	96 989	3 828	100 817	109 615	206 604
Sept Qtr 2002	103 076	4 494	107 570	130 784	233 860

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine '000 L	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total '000 L	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total '000 L
		'000 L	'000 L	'000 L		'000 L	'000 L	'000 L	
ORIGINAL									
1999-2000	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
2000-2001	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
2001-2002	385 293	75 303	122 790	1 431	199 525	73 262	56 123	693	130 077
2001-2002									
September	32 043	6 360	9 942	92	16 394	6 476	4 420	190	11 085
October	34 782	6 476	11 330	291	18 097	6 151	4 746	111	11 008
November	41 922	8 961	12 841	156	21 958	7 742	4 955	34	12 732
December	35 237	7 307	10 950	240	18 497	5 754	4 196	129	10 078
January	21 392	4 624	7 476	92	12 192	3 263	2 747	14	6 024
February	28 465	6 127	9 964	85	16 177	5 051	3 930	17	8 998
March	31 961	6 210	11 085	81	17 376	5 536	5 132	21	10 689
April	30 061	5 825	9 489	91	15 405	5 808	4 820	38	10 666
May	34 882	5 871	11 483	87	17 441	7 251	5 606	58	12 915
June	29 602	5 431	8 587	36	14 054	6 853	4 930	19	11 801
2002-2003									
July	35 040	6 205	10 625	52	16 881	7 198	6 161	16	13 375
August	34 629	6 228	9 841	114	16 184	7 166	6 374	19	13 558
September	33 407	6 959	9 402	65	16 427	6 892	5 060	24	11 975
SEASONALLY ADJUSTED									
2001-2002									
September	32 396	6 244	10 624	n.a.	16 958	6 089	4 459	n.a.	10 798
October	32 318	6 047	10 693	n.a.	17 000	5 973	4 744	n.a.	10 806
November	31 528	6 405	10 511	n.a.	16 947	6 177	4 400	n.a.	10 485
December	30 035	5 695	10 032	n.a.	16 063	5 717	4 415	n.a.	10 192
January	35 015	6 999	11 926	n.a.	18 441	6 174	5 529	n.a.	11 581
February	34 608	7 310	10 020	n.a.	17 203	6 908	4 973	n.a.	11 931
March	32 257	6 126	10 113	n.a.	16 407	5 899	4 985	n.a.	11 005
April	32 658	6 303	10 176	n.a.	16 602	6 108	5 142	n.a.	11 254
May	33 296	6 197	10 889	n.a.	17 086	6 453	5 074	n.a.	11 477
June	32 465	6 580	9 276	n.a.	16 316	6 473	4 454	n.a.	11 219
2002-2003									
July	33 082	6 368	10 599	n.a.	17 041	6 190	4 959	n.a.	11 162
August	33 742	6 223	9 748	n.a.	15 989	6 336	5 379	n.a.	11 779
September	33 678	6 743	9 885	n.a.	16 726	6 618	5 134	n.a.	11 765
TREND ESTIMATES									
2001-2002									
September	31 660	6 139	10 221	n.a.	16 489	5 989	4 439	n.a.	10 524
October	31 619	6 170	10 283	n.a.	16 582	5 997	4 468	n.a.	10 537
November	31 688	6 203	10 290	n.a.	16 665	5 996	4 522	n.a.	10 584
December	31 824	6 217	10 254	n.a.	16 691	5 986	4 623	n.a.	10 672
January	31 999	6 216	10 171	n.a.	16 642	5 990	4 748	n.a.	10 800
February	32 181	6 222	10 097	n.a.	16 578	6 021	4 852	n.a.	10 937
March	32 388	6 230	10 062	n.a.	16 543	6 083	4 919	n.a.	11 074
April	32 592	6 252	10 078	n.a.	16 560	6 165	4 954	n.a.	11 198
May	32 750	6 291	10 080	n.a.	16 571	6 249	4 961	n.a.	11 286
June	32 909	6 344	10 048	n.a.	16 562	6 320	4 967	n.a.	11 361
2002-2003									
July	33 133	6 410	10 000	n.a.	16 552	6 384	5 000	n.a.	11 454
August	33 383	6 485	9 953	n.a.	16 548	6 441	5 051	n.a.	11 557
September	33 590	6 524	9 907	n.a.	16 530	6 490	5 109	n.a.	11 654

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

2

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
1999-2000	307 091	22 991	18 220	14 352	3 514	2 352	754	837
2000-2001	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-2002	329 601	20 360	17 424	12 000	3 123	2 454	332	701
2001-2002								
September	27 479	1 716	1 284	1 121	228	189	26	52
October	29 105	1 738	1 934	1 447	326	201	31	70
November	34 690	1 878	2 854	1 853	368	252	27	77
December	28 576	1 694	2 405	1 881	398	254	29	79
January	18 216	1 202	910	604	222	215	23	45
February	25 174	1 237	912	744	209	135	54	45
March	28 065	1 423	1 315	713	239	182	24	37
April	26 071	1 702	1 217	657	201	190	23	49
May	30 356	2 066	1 388	583	258	210	21	56
June	25 855	1 812	1 060	516	151	189	19	55
2002-2003								
July	30 256	2 310	1 278	649	270	253	23	58
August	29 742	1 890	1 794	772	202	206	22	72
September	28 401	1 618	2 291	691	201	184	21	49

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

3

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1999-2000	n.a.	n.a.	n.a.	n.a.	n.a.	22 991
2000-2001	2 327	4 674	353	8 160	6 674	22 185
2001-2002	2 102	4 045	331	8 354	5 529	20 360
2001-2002						
September	157	340	29	696	495	1 716
October	180	316	29	670	543	1 738
November	213	474	37	684	471	1 878
December	220	412	33	588	441	1 694
January	147	187	19	401	448	1 202
February	138	211	18	529	341	1 237
March	138	243	24	652	366	1 423
April	172	295	23	750	462	1 702
May	197	425	33	903	509	2 066
June	177	349	24	862	399	1 812
2002-2003						
July	218	436	39	1 006	611	2 310
August	195	374	36	792	493	1 890
September	161	334	20	672	432	1 618

(a) Includes muscat, madeira, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé	Total	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	table(b)	table							
IMPORTS(d)										
1999-2000	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
2000-2001	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
2001-2002	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
2001-2002										
July	303	302	605	19	274	206	1 104	8 635	50	703
August	636	414	1 050	15	255	136	1 457	10 387	39	638
September	499	415	914	13	203	137	1 267	10 368	54	711
October	455	456	911	43	637	168	1 759	15 554	65	874
November	513	666	1 179	20	478	171	1 849	15 874	66	978
December	374	455	829	34	362	231	1 456	12 120	51	1 012
January	404	321	725	15	191	202	1 133	7 838	59	920
February	272	299	571	2	225	140	938	7 782	31	669
March	278	379	657	8	221	84	969	6 861	32	507
April	276	280	555	15	127	134	831	7 342	45	639
May	274	290	564	9	178	89	841	6 294	49	758
June	374	263	637	7	131	101	875	6 502	36	616
2002-2003										
July	520	404	924	9	163	89	1 184	9 658	54	846
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
EXPORTS(e)										
1999-2000	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
2000-2001	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
2001-2002	r175 741	r230 466	r406 207	2 695	8 048	1 438	r418 389	r2 105 290	r24	208
2001-2002										
July	11 856	14 244	26 100	176	655	51	26 982	140 997	2	17
August	16 995	18 940	35 935	268	867	106	37 177	183 703	—	1
September	21 278	22 436	43 713	227	958	558	45 456	216 114	—	4
October	17 800	22 436	40 236	273	1 075	92	41 676	203 657	1	17
November	12 167	14 173	26 339	179	769	35	27 323	133 249	1	9
December	12 716	17 365	30 081	137	443	166	30 827	167 597	5	23
January	9 625	12 467	22 092	148	301	20	22 561	105 515	—	13
February	10 219	16 271	26 490	252	427	48	27 217	136 989	1	5
March	14 871	21 772	36 643	211	636	65	r37 555	r191 990	1	6
April	13 592	22 469	36 061	407	646	88	37 203	r189 092	10	81
May	r16 663	r23 077	r39 740	147	662	153	r40 702	r210 984	1	11
June	r17 960	r24 817	r42 776	272	r608	55	r43 711	r225 403	2	21
2002-2003										
July	r14 870	r20 729	r35 599	169	r603	137	r36 508	r176 469	—	—
August	r18 910	r22 189	r41 099	r310	r769	47	r42 225	r196 592	—	—
September	20 663	29 968	50 630	384	967	69	52 051	260 782	6	18

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, September 2002

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	19	18	37	0	6		43	264
New Zealand	787	1 693	2 480	18	171	14	2 682	9 725
Papua New Guinea	18	17	34	1	5	1	41	165
Total Oceania and Antarctica	847	1 755	2 602	19	189	14	2 825	10 419
Denmark	280	777	1 057	—	—	—	1 057	3 766
Germany, Federal Republic of	678	1 270	1 948	—	—	—	1 948	6 544
Ireland	493	695	1 188	—	22	—	1 210	6 590
Netherlands	618	668	1 287	—	—	—	1 287	4 636
Sweden	270	222	491	1	16	—	508	2 294
United Kingdom	11 662	13 758	25 421	204	530	1	26 156	117 090
Total European Union	14 388	17 934	32 322	205	578	1	33 106	145 023
Norway	5	159	164	—	8	—	172	860
Switzerland	67	664	732	49	9	3	792	6 297
Total Europe and the Former USSR (a)	14 476	18 783	33 260	254	594	4	34 112	152 465
Qatar	9	6	15	—	—	—	16	26
United Arab Emirates	26	27	53	1	3	—	57	137
Total Middle East and North Africa	37	44	81	1	3	—	86	272
Malaysia	42	116	157	2	1	8	168	1 174
Singapore	135	179	315	—	5	5	325	2 451
Total Southeast Asia	298	447	745	3	8	14	769	4 852
Hong Kong	48	83	131	—	3	1	136	1 132
Japan	103	182	284	—	46	16	346	2 263
Total Northeast Asia	187	302	489	—	50	17	556	3 832
Canada	916	1 737	2 653	63	52	3	2 770	19 642
United States of America	3 878	6 862	10 741	36	71	17	10 865	68 898
Total Northern America	4 794	8 600	13 394	99	123	20	13 635	88 539
Total Other Regions (b)	23	36	59	8	—	—	67	402
Total All Countries	20 663	29 968	50 630	384	967	69	52 051	260 782

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(b) Includes ships' stores.

(c) Includes 'Other table wine'.

(d) Free on board value, see Explanatory Note 6.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

<i>Period</i>	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1999-2000	22 219	186 398	1 112	4 839	8 208	61 519	639	284 935
2000-2001	22 194	215 079	1 323	6 054	8 104	84 530	1 006	338 289
2001-2002	27 273	260 433	1 492	6 685	9 851	111 737	917	418 389
2001-2002								
July	2 028	18 054	101	432	639	5 618	111	26 982
August	2 434	25 620	148	517	983	7 402	72	37 177
September	3 782	30 656	79	532	1 041	9 300	68	45 456
October	3 627	27 353	58	693	859	8 999	85	41 676
November	2 683	15 544	105	724	858	7 317	91	27 323
December	1 508	16 212	235	464	642	11 720	45	30 827
January	3 111	12 585	95	399	585	5 732	55	22 561
February	1 389	16 840	94	484	645	7 708	56	27 217
March	1 539	r22 443	135	630	920	11 802	87	r37 555
April	1 430	21 933	177	598	624	12 344	97	37 203
May	1 912	25 139	138	726	r1 086	11 633	68	r40 702
June	1 829	r28 056	128	485	r969	r12 161	83	r43 711
2002-2003								
July	1 967	r22 889	108	740	r683	r10 056	66	r36 508
August	r3 821	r27 178	111	r410	r633	r9 978	93	r42 225
September	2 825	34 112	86	769	556	13 635	67	52 051

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 97% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

6 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

7 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

8 For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

10 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

11 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

12 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

13 For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

15 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

16 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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- DIAL-A-STATISTIC* For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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